



The Bubbles Car Wash Community Fundraising Program:

- Helps your organization raise a substantial amount of money in a short period of time!
- Let's your organization partner with a respected, well-established brand in the Houston area!
- Gives your donors something of genuine value in exchange for their contribution!
- Requires no cash outlay from your members or your treasury!
- Requires no order taking or deliveries by your members!

What you should know about Bubbles Car Wash:

Bubbles Hand Wash opened its first location in 1991 and has grown to include 6 locations over the past 15 years. Bubbles Express opened its first location in April 2005, and has now grown to include locations in Bear Creek, Mission Bend, Atascocita, Champions, Washington Avenue, Pasadena with more locations coming soon. Combined the two companies employ close to 300 Houstonians.

Bubbles adheres to the recommended, environmentally-friendly practices of the International Car Wash Association and local municipalities with regard to the responsible disposal of water and cleaning products generated by the car cleaning process.



713-CAR-WASH
bubblescarwash.com

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Community Fundraising Program



Corporate Offices
8723 Fallbrook Drive
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bubblesexpress.com



RAISING MONEY FOR YOUR ORGANIZATION IS *Now* EASIER THAN EVER!

Start selling Bubbles Car Wash Certificates and watch the money pour in while you help save valuable natural resources!

NON-PROFIT ORGANIZATIONS

ATHLETIC TEAMS

SCHOOLS YOUTH GROUPS

CIVIC GROUPS

CHARITABLE ORGANIZATIONS



bubblescarwash.com

Community car wash!

Forget about program and directory ads, magazine subscriptions, candy, cookies, wrapping paper, and other things that some organizations try to sell to people that don't want or need these items! Everyone has a car... and everyone loves Bubbles!

And when you let the Bubbles staff wash cars instead of staging your own neighborhood car wash, you help preserve water and dispose of soap through Bubbles environmentally-safe methods.

Does my organization qualify?

Schools, athletic teams and their booster clubs, service organizations, churches, fraternities and sororities, and any 501c (3) organization all qualify for the Bubbles Car Wash Community Fund Raising Plan. "For profit" businesses and individuals not affiliated with one of the aforementioned categories of organizations, are not eligible to participate.

What do we actually sell?

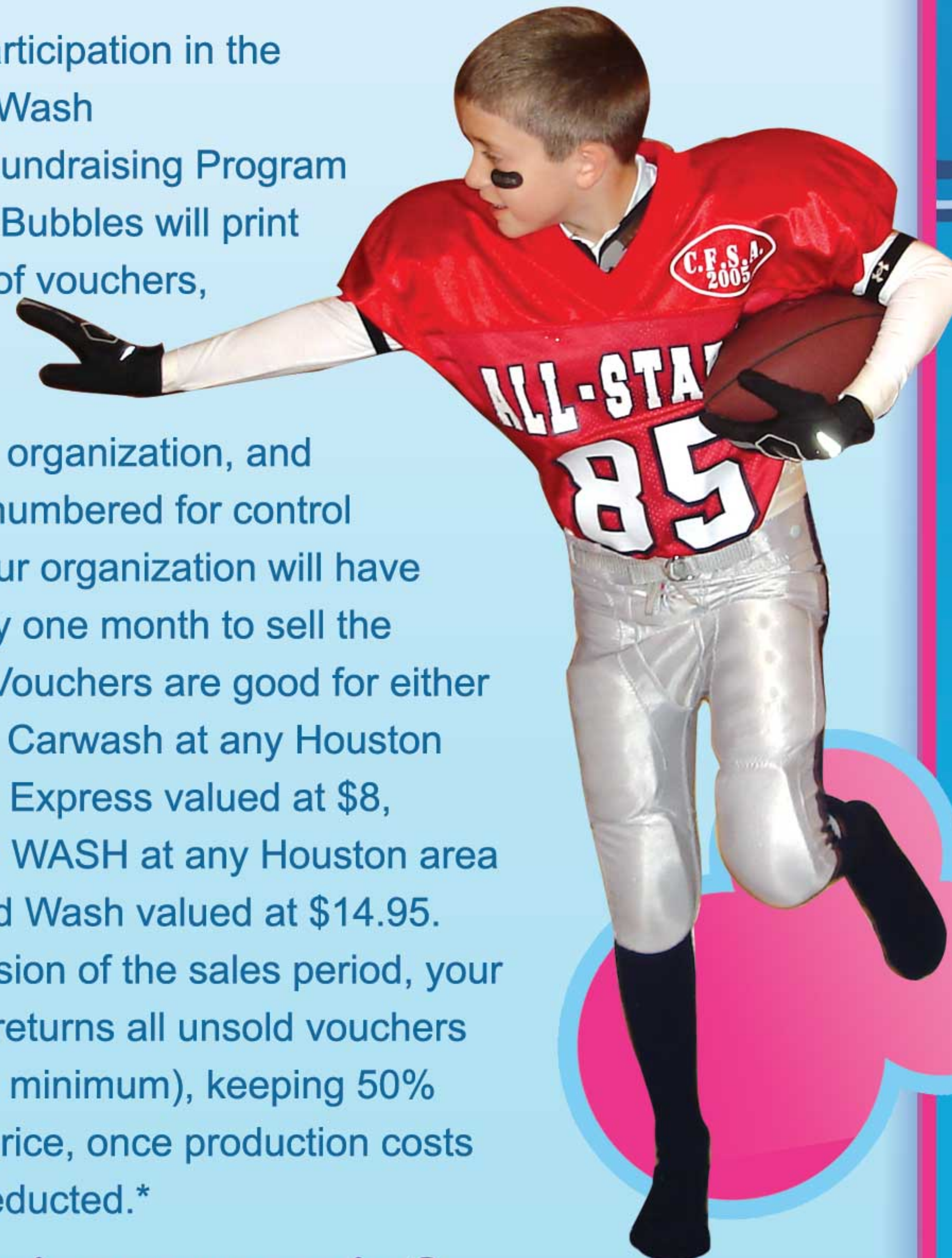
Once your participation in the Bubbles Car Wash Community Fundraising Program is confirmed, Bubbles will print an allotment of vouchers, personalized with the name of your organization, and sequentially numbered for control purposes. Your organization will have approximately one month to sell the certificates. Vouchers are good for either one CHOICE Carwash at any Houston area Bubbles Express valued at \$8, or one HAND WASH at any Houston area Bubbles Hand Wash valued at \$14.95. At the conclusion of the sales period, your organization returns all unsold vouchers (over the 250 minimum), keeping 50% of the sales price, once production costs have been deducted.*

How much can we make?

The more tickets you sell, the more you keep... based upon the following estimates, you can see how your club or organization can really CLEAN UP!

Quantity	BUBBLES Express	Estimated Profit	BUBBLES Hand Wash
250	\$1,000		\$1,870
500	\$2,000		\$3,740
750	\$3,000		\$5,610
1000	\$4,000		\$7,480
1500	\$6,000		\$11,220
2500	\$10,000		\$18,700

* Production costs are \$25 per 1,000 certificates.
There is a minimum of 250 certificates that must be sold.



Are there any restrictions?

- Car wash certificates may NOT be sold below the retail priced printed on the vouchers.
- Car wash certificates may NOT be sold on the premises of a Bubbles Express or Bubbles Hand Wash location.
- Participation by any approved organization will be limited to one month per calendar year.
- Certificates cannot be combined between the Hand Wash and Express Chain

How do we get started?

1. Visit www.bubblecarwash.com to complete and submit an application. Or call 713-CAR-WASH. You will receive a response within 5 business days to confirm your eligibility and to let you know if the month you requested is available.
2. Decide how many vouchers you think your organization will need (min. 250 required).
3. Obtain a letter from the president of your organization, your faculty sponsor, or the principal of your school, on the organization's letterhead, authorizing your participation in the fundraising effort. Be sure to include your organization's non-profit number (if applicable) and fax the letter and application to 832-678-3074 attention Bubbles Fundraising Coordinator.
4. A Bubbles' Fundraising Coordinator will call you to finalize your participation and arrange for the signing of the Bubbles Car Wash Community Fundraising Program contract and the delivery of your car wash certificates.

If you need any additional information please call our Fundraising Coordinator at 713-CAR-WASH (227-9274) and press Option 6.

